

HEUG Australia & New Zealand - Brisbane

October 30 – November 1, 2023 Brisbane Convention & Exhibition Centre





Your Presenter



ORACLE°
Certified Specialist

Cameron McClurg

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Certifications: PeopleSoft, Oracle Guided Learning, Oracle Cloud Infrastructure, Hyperion Planning





Agenda

- Introductions
- Legacy Training
- Digital Adoption Platforms
- Oracle Guided Learning

HEUG Australia & New Zealand

✓ SpearMC

Products and Services

HEALTHCARE | HIGHER ED | FINANCIAL SERVICES | PUBLIC SECTOR

Managed Services

Application Support

Testing as a Service

System Administration

Decustomization

Consulting Services

Financials and Grants Mgmt

Supply Chain Mgmt

Human Capital Management

Campus Solutions

PeopleSoft Training

All Access Learning Pass

Live Private Training

Oracle Guided Learning

Oracle University Reseller

Oracle Cloud Platform

OCI Migration

Infrastructure Hosting

Disaster Recovery

Emerging Technology

Kibana Data Analytics

Chatbots and Digital Assistants

Cloud Assessments

Proprietary Products

PTF Testing Grounds

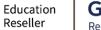
Grants: LCD/Effort Reporting

Supplier Contracts: Authoring

Lease Admin: GASB 87











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Recognition and Specializations

Oracle Specialized

Since joining Oracle's Partner Program in 2006, SpearMC was elevated to Platinum Partner level in 2017 and to Oracle Applications Managed Partner in 2018.

Expertise in

SpearMC is an authorized PeopleSoft Resale Partner, allowing us to resell, host and finance PeopleSoft at steep discounts.

ORACLE

Expertise in **Oracle EPM Cloud** in North America

SpearMC is an authorized Oracle EPM Cloud, Analytics and Hyperion Resale and Implementation Partner.

Expertise in Oracle Cloud Platform in North America

SpearMC is an authorized Oracle Cloud Infrastructure (OCI) Resale Partner and North America's only PeopleSoft Partner recognized by Gartner for OCI Professional and Managed



Education

SpearMC is an authorized Oracle University Education Reseller and PeopleSoft Training Provider. We are the sole PeopleSoft Partner authorized to resell and implement Oracle Guided Learning.

Reflecting our deep domain expertise in state and local government, SpearMC has a Public Sector Addendum in place allowing us to resell Oracle applications and technology to public sector organizations.

SOC 2 Type II Certified



Reduce risk with a partner you can trust. This certification demonstrates our deep commitment to protecting data.

Gartner-Recognized Vendor



SpearMC is the sole featured Oracle Professional Services.













Recognition and Specializations

Simplify Procurement of PeopleSoft ERP Services and Training



Key Benefits

- SpearMC Consulting is the <u>exclusive PeopleSoft partner</u> available on the E&I contract
- Avoid costly and lengthy RFP cycles. The E&I contract was competitively bid and complies with your jurisdiction's procurement rules
- Membership for educational institutions to join the E&I Cooperative is at <u>no cost</u> to the institution
- Find out if your institution is already an E&I member: click here













PeopleSoft Public Training Learn from an Oracle University Partner

20 Public PeopleSoft Training Classes! Scheduled this coming Nov, Dec and Jan.

Includes new and popular classes for Tools, FSCM, HCM and Campus Solutions:

- OpenSearch Dashboards (formerly Kibana)
- Campus Solutions: Advisement, Admissions, Registration, Communications
- PeopleSoft Systems Administration: Maintenance and Troubleshooting
- PeopleTools Bootcamp, PeopleCode and Object-Oriented Programming
- PeopleTools: Fluid Development, and Integration Broker & REST Web Services
- Basic & Advanced Query for FSCM, HCM and Campus Solutions
- PeopleSoft Test Framework for FSCM, HCM and Campus Solutions

Visit our website for a full listing of available public courses and free webinars.



View Calendar





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2014























Legacy Training





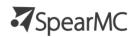
Legacy Training











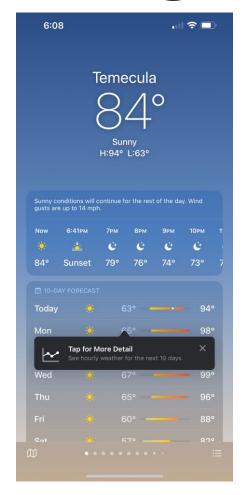


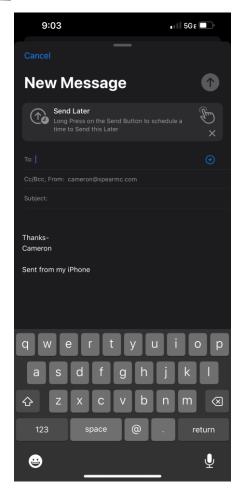
Digital Adoption Platforms





What is a Digital Adoption Platform









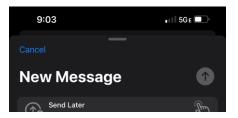






What is a Digital Adoption Platform





A digital adoption platform (DAP) is no-code software that integrates completely with applications in order to help the user learn the application. Digital adoption platforms use in-app guidance such as walkthroughs, task lists, smart tips, self-help menus, and more to guide the user through every aspect of an application. This empowers organizations to find true ROI of their internally-used software applications and digital transformation, onboard users and customers to their custom apps, understand how employees and users are adopting and engaging with applications, and create a more intuitive technology experience for their employees, customers, and users.

















Oracle Guided Learning





Real Time

Real time guides that show users how to enter transactions that may be complex or rarely used in the system

Faster time to productivity

Allows for training as you go. Learn how to do things at the time rather than learning the just in case situations

Analytics

Find out what guides are being used and what transactions users are needing guides to get through



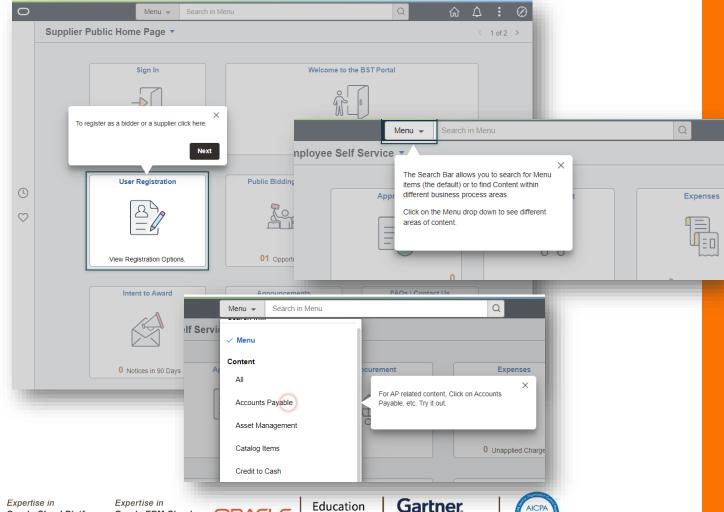




In-application guidance to accelerate your Oracle enablement

Oracle Guided Learning delivers immediate value throughout the entire life cycle and provides benefits that enable you to focus on your priorities

- Immediate productivity
- Reduces adoption costs over software term
- Easily configured and personalized
- Easily maintained and updated
- Learning and guidance in the flow of work converging learning and business process docs
- **Deployment flexibility** with managed service and/or self-service options
- Initially developed to support Oracle SaaS Applications. Now supports PeopleSoft.









Accelerate time-to-competency during implementation, onboarding, and role changes



Users enabled through just-in-time, contextsensitive learning that is personalized for each role and your organization



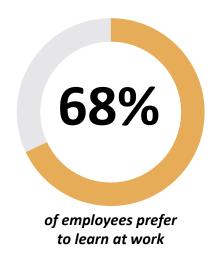
Fewer support calls and lower costs - analytics to consistently optimize usage/adoption

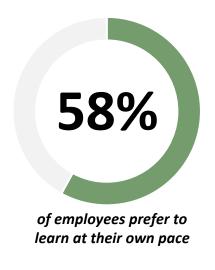


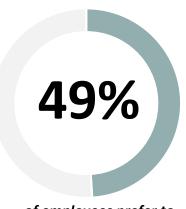
Ensure compliance by maintaining guided material to only display the most current processes/procedures



Manage Change Communications around upgrades, process, and policy changes







of employees prefer to learn at the point of need





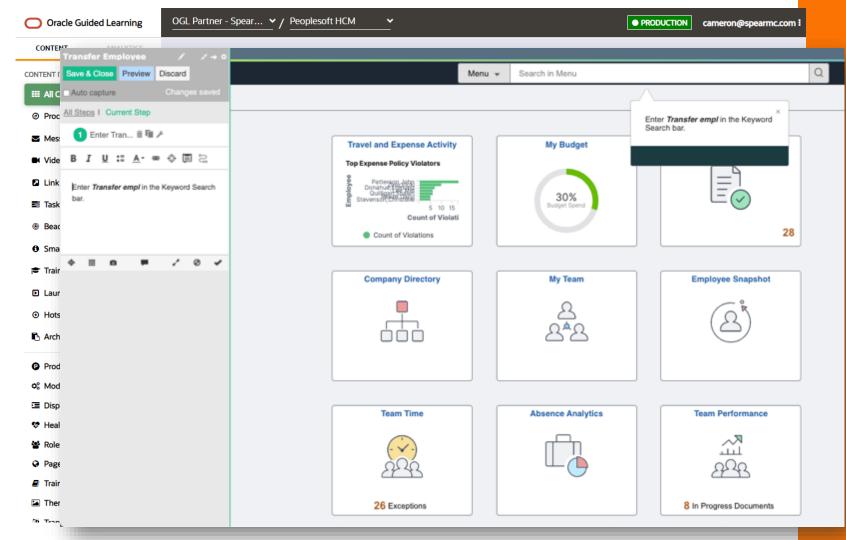






The Oracle Guided Learning application includes a Content Editor and Analytics.

- Each Content Item is shown as Tile (e.g. One tile = One Guide in PeopleSoft)
- Content is linked to a PeopleSoft environment. One OGL application can manage all PeopleSoft environments.
- Content is Published from a development environment into a "production" environment (could be a Non-Prod Training Environment).
- Steps are captured with a number of options embedded







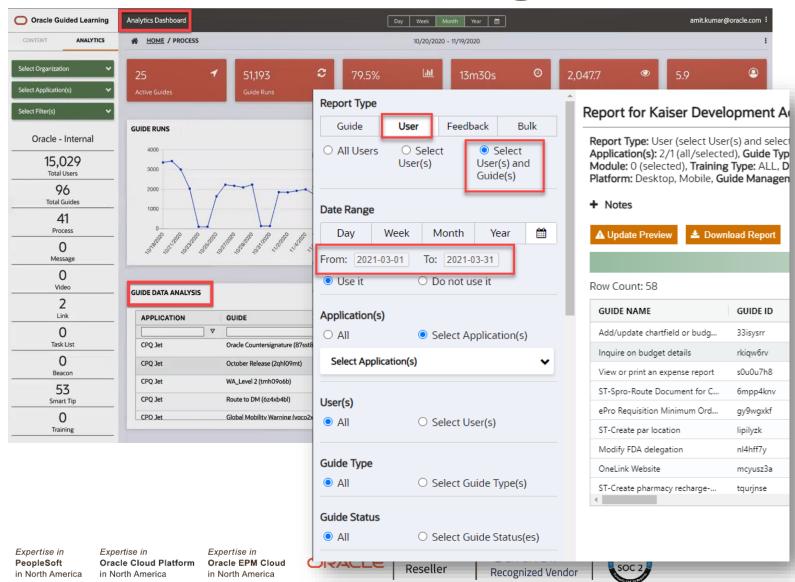






The Oracle Guided Learning application includes a Content Editor and Analytics.

- Dashboards provide real time Analytics into the use of the OGL guides
- Can be narrowed based on specific guide(s), Date Range, or User
- Provides PeopleSoft Administrators ability to link support tickets to training guides (lacking or insufficient)



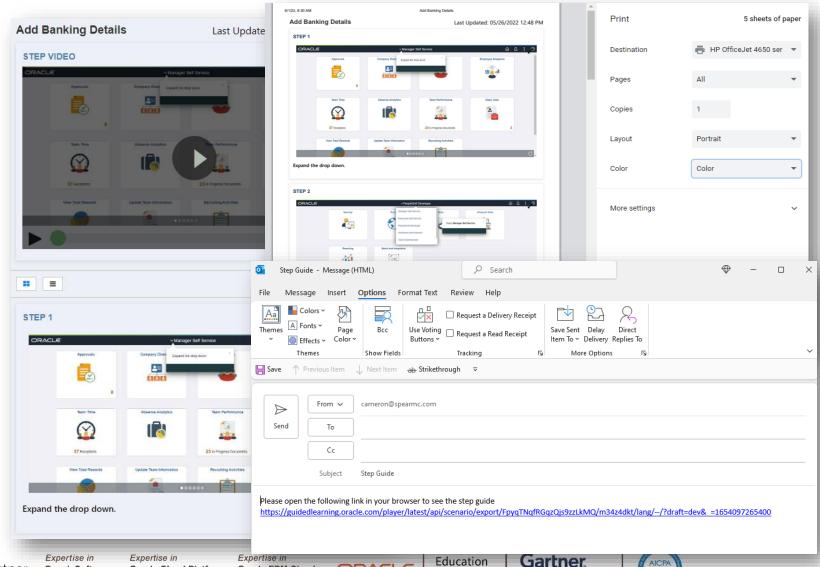


HEUG Higher Education User Group

What is Oracle Guided Learning (OGL)

Step Guides

- A Step-by-Step guide that walks a user through a process. Built in by default
- Replicates "See It!"
- Replicates "Print It!"
- Adds "Email It" Can be used by Support Personnel to send a guide to a user.
- URL's can be captured and presented on an internal site













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Frequently Asked Questions

Does OGL work for PeopleSoft on Prem? Yes

Does OGL work for PeopleSoft in Classic Mode? Yes

Does OGL work for PeopleSoft on Prem? Yes

Does OGL support Multi-Language? Yes

Does OGL work on PeopleTools 8.5x? Works on 8.55 or higher

Does OGL work on PeopleSoft 9.1? Yes

Does OGL work on Non-Oracle Applications? Yes, for HTML based applications.

How does Pricing work?





Education Reseller









OGL Pricing

SpearMC Consulting is the official OGL for PeopleSoft Value Add Partner

- Oracle Guided Learning pricing based on:
 - Number of Applications (All PeopleSoft Pillars count as one application), the minimum purchase allows for use of up to 3 applications.
 - Total Employee Headcount metric
 - Standard 3-year term
- SpearMC Initiation Services bundles Installation Support, 4 Guide Build and Advisory, and Training Workshop

Note: Additional Implementation and Starter Kit Sold Separately











SpearMC OGL – Starter Kit

Fast-track build of guides

- Pre-built guides that can be used out of the box or modified for customer specific branding, language or custom steps.
 - Employee Self Service
 - Manager Self Service
 - Core Functions (Accounts Payable, Benefits Administration, Admissions)



EXPEDITE THE LAUNCH OF OGL FOR PEOPLESOFT

In addition to training and implementation services, SpearMC offers a Starter Kit to help your team fast-track development of OGL guides for PeopleSoft. The Starter Kit works immediately after importing it to your PeopleSoft environment, and our team provides training on how to update guides.



Why Use SpearMC's OGL Starter Kit?

WORKS OUT OF THE BOX

The Starter Kit immediately works in your environment. Simply turn guides on or off

WORKS FOR ALL PEOPLESOFT CUSTOMERS

Our guides will work in all PeopleSoft versions and deployment models.

ADAPTABILITY

We provide training on how to modify the guides, add or remove steps, update language, links, and logos. We will help you migrate to Search-Based guides or even to the Classic Menu

TEMPLATES TO COPY

Quickly copy and modify templates and techniques for Process Guides, Smart Tips, Task Lists, Launchers and more

STARTER KIT CONTENT

- Employee/Manager Self-Service
- Applicant/Student Self-Service
- Supplier/Customer Self-Service
- Core Functional FSCM, HCM. Campus
- PeopleTools and Support Desk
- Enterprise Components

LEARN MORE ABOUT OGL



Email info@spearmc.com or call 866-SPEARMC for more information.









SpearMC OGL - Starter Kit

Fast-track build of guides

- Pre-built guides that can be used out of the box or modified for customer specific branding, language or custom steps.
 - Employee Self Service
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 - Core Functions (Accounts Payable, Benefits Administration, Admissions)

	₹ SpearMC		OGL for PeopleSoft Starter Kit - FSCM	SpearMC Consulting, 5020 Franklin Drive, Suite 1	1000	
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	General		Intro to OGL with Remind Me Later Feature		7)	
	General		Survey Starter		₹	
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	AM, AP, & G	L	Create Adjustment Voucher		/	
	AM, AP, & G	L	Reversal Voucher		1	
	AM, AP, & G	L	Close Vouchers		or PeopleSoft	
	AM, AP, & G	L	Request a New ChartField Value		der Kit - CS	
	AM, AP, & G	L	Create Regular PO Voucher - Nav Collection		ter Kit - C3	
	AM, AP, & G	L	Managing Vouchers - Delete Vouchers		*	
	AM, AP, & G	L	Managing Vouchers - Posting a Voucher			
	AM, AP, & G	L	Managing Vouchers - Approving a Voucher		le Later Feature	
	AM, AP, & G	L	Managing Vouchers - Unposting Vouchers		77	
	AM, AP, & G	L	Managing Vouchers - Marking a Voucher for Closure		N	
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	Management		f-Service Absence Transactions - Defining Self-Service Absence I			
	Management Management		f-Service Absence Transactions - Viewing Forecasting Rules for S Service Scheduling - Managing Schedules, Overriding Shifts, and	_		
	Management		Service Scheduling - Replacing, Copying, and Swapping Schedule	_		
	Management		Service Scheduling - Assigning and Creating Schedules			
	Management		bsence Requests - Managing Employee Self-Service Pages	•		
			nefit Details Tile			
		eBenefits - Be	nefits Summary Page			
			pendent and Beneficiary Information Page e Events Page	_		

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OGL – Next Steps

SpearMC's Pathway to OGL

Planning:

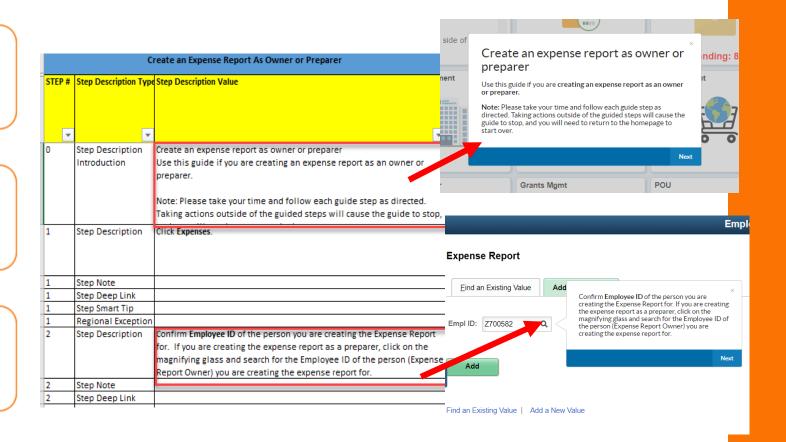
- Demo
- Quote
- Perform impact analysis on the modules and transactions with greatest benefit to end users.
- Review existing material available in-house and from SpearMC's PeopleSoft Starter Kit and Training Library.

Developing:

- Installation and Training
- Create POC Guide(s)/Assess
- · Start with SpearMC Starter Kit with easy Turn On/Turn Off. Designed to work out of the box.

Roll-out and Maintenance:

- · Leverage internal Change Management Expertise, Pilot group
- Start small and Expand
- · SpearMC's provides flexible options for building and managing OGL content





Expertise in

in North America



Questions





Thank You

CAMERON MCCLURG

Vice President cameron@spearmc.com LinkedIn: cameron-mcclurg (206) 819-7851





Additional Info

Oracle Blog Post – Time to Pay Attention to Oracle Guided Learning

OGL Success Story – <u>How Kaiser Permanente Pioneered OGL on PeopleSoft</u>

OGL Success Story – City of Seattle Modernizes Training with OGL for PeopleSoft













OGL Accessibility

OGL is designed with accessibility features to support assistive technologies, such as screen readers, as well as keyboard navigation. For more information about Oracle's commitment to accessibility, see http://oracle.com/accessibility

Navigation & Keyboard Shortcuts

Users can navigate within OGL, transition between OGL and the host application, and access all relevant functionality using only the keyboard. Assistive technology is not required to use keyboard-only navigation. When a guide is running and a tip appears, the focus will be placed on the tip and then the Tab key may be used to navigate within the tip. Tabbing accesses the OGL Launcher as the last item on a page's Tab order. Using the keyboard shortcut below to open and close the Help Panel is a quicker method to access OGL.









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OGL Accessibility

Keyboard shortcuts enable user interface actions without a mouse. Following is a list of shortcuts available for OGL and their function:

Keyboard Shortcut	Description
Alt+Crtl+H	Open and close the Help Panel. The Help Panel will open with focus on the Search bar. The tab button can then be used to navigate within the panel.
Alt+H	Toggle the focus from the tip on screen to the element to which it is associated. The same shortcut is used for toggling focus on the Feedback modal. Please see below for variations for Splash tips with the target element "body": • For splash without overlay: Give focus to the first focusable element in the page • For splash with overlay: Screen reader will read " Unable to switch focus from splash tip with overlay"
Alt+M	This shortcut moves the focus to the first display group on the display group menu.
Esc	If the focus is on the Help Panel, the Esc button will close the Help Panel and return focus to the host application. If the focus is on a tip, the Esc button will close the tip AND close the guide.















SpearMC Sessions

Date	Time	Session Title	Session #
30-Oct-23	10:30 AM - 12:00 PM	Oracle Guided Learning: Build a Guided Process Cameron McClurg (SpearMC)	8504
31-Oct-23	2:00 PM - 2:55 PM	Automating Billing in a Matrixed Organization Teresa Leung (Kaiser) & Jessica Mann (SpearMC)	8537
	9:00 AM - 9:55 AM	De-Customize PeopleSoft By Utilizing Out Of The Box Features Cameron McClurg (SpearMC)	8577
1-Nov-23	10:30 AM - 11:25 AM	Oracle Guided Learning: End User Training Made Easy Teresa Leung (Kaiser) & Jessica Mann (SpearMC)	8535
	11:30 AM - 12:25PM	Customer Panel: Oracle Guided Learning Cameron McClurg (SpearMC)	8505











2023 Training Calendar

November Class Schedule

Nov 14 & 16	PeopleTools 8.58-8.60 Bootcamp
Nov 16	PeopleSoft 9.2 Query Basic and Intermediate for FSCM
Nov 17	PeopleSoft 9.2 Query Advanced for FSCM
Nov 27	PeopleSoft 9.2 Query Basic and Intermediate for HCM
Nov 28	PeopleSoft 9.2 Query Advanced for HCM
Nov 30	PeopleTools 8.58 - 8.60 PeopleCode and Object-Oriented Programming (OOP)

Visit our website for additional details













2023 Training Calendar

December Class Schedule

Dec 5	PeopleSoft 9.2 Campus Solutions: Student Records & Registration
Dec 7	PeopleTools 8.58-8.60 Fluid User Interface
Dec 11	Automated Testing with PeopleSoft Test Framework for Campus Solutions
Dec 11	PeopleSoft 9.2 Query Basic and Intermediate for Campus Solutions
Dec 12	PeopleSoft 9.2 Campus Solutions: Academic Advisement
Dec 13	PeopleSoft 9.2 Query Advanced for Campus Solutions
Dec 14	PeopleTools 8.58-8.60 Integration Broker and REST Web Services
Dec 15	PeopleSoft 9.2 Campus Solutions: Admissions Applications

Visit our website for additional details













2024 Training Calendar

January Class Schedule

Jan 10-11, 17-18	PeopleTools 8.58-8.60 System Administration
Jan 23	PeopleTools 8.59-8.60 OpenSearch Dashboards (formerly Kibana)
Jan 26	PeopleSoft 9.2 Campus Solutions 3Cs: Communications, Checklists and Comments

Visit our website for additional details





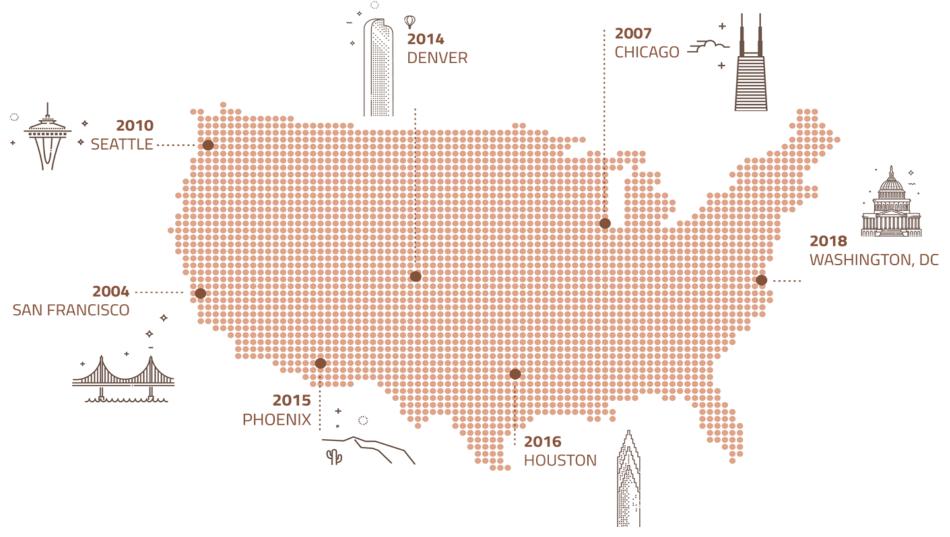








Coast-to-Coast Coverage





Education

Reseller





HEUG Australia & New Zealand





Industry Experience

Trusted Domain Experts

While SpearMC serves a wide variety of organizations, we have deep knowledge in a number of specific industry verticals.









HEALTHCARE

Streamlining processes to improve outcomes and fuel innovation.



Mitigating risk and building stronger customer relationships.

HIGHER EDUCATION

Supporting the success of students, staff, and institutions.

PUBLIC SECTOR

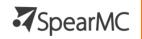
Meeting user, procurement, and legal requirements.













Managed Services

PeopleSoft Managed Services



Testing as a Service



Infrastructure Hosting



Technical Support



Functional Support



Staying Current









Reseller





PeopleSoft Roadmap Specialist

We follow a structured approach for gathering information, analyzing issues, identifying pain points and proposing applicable solutions.

Our recommendations encompass the people, end-to-end processes and technology aspects associated with your PeopleSoft platform.

PLATFORM

PROCESS

Change Management Plan Communication Plan Risk Management

PEOPLE

Creating Champions of Change: Top to Bottom - CEO to End User **Engagement and Empowerment** Assigning Roles and Responsibilities (RACI)



