De-Customize and Get Current



HEUG Australia & New Zealand - Brisbane

October 30 – November 1, 2023 Brisbane Convention & Exhibition Centre





Your Presenter



ORACLE°
Certified Specialist

Cameron McClurg

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Certifications: PeopleSoft, Oracle Guided Learning, Oracle Cloud Infrastructure, Hyperion Planning





Agenda

- 1) Introductions
- 2) Current State of PeopleSoft
- 3) Application Designer
- 4) De-Customization
- 5) Customization Use Cases

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SpearMC

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Application Support

Testing as a Service

System Administration

Decustomization

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Financials and Grants Mgmt

Supply Chain Mgmt

Human Capital Management

Campus Solutions

PeopleSoft Training

All Access Learning Pass

Live Private Training

Oracle Guided Learning

Oracle University Reseller

Oracle Cloud Platform

OCI Migration

Disaster Recovery

Emerging Technology

Kibana Data Analytics

Chatbots and Digital Assistants

Cloud Assessments

Proprietary Products

PTF Testing Grounds

Grants: LCD/Effort Reporting

Supplier Contracts: Authoring

Lease Admin: GASB 87





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Recognition and Specializations

Oracle Specialized

Since joining Oracle's Partner Program in 2006, SpearMC was elevated to Platinum Partner level in 2017 and to Oracle Applications Managed Partner in 2018.

Expertise in

SpearMC is an authorized PeopleSoft Resale Partner, allowing us to resell, host and finance PeopleSoft at steep discounts.



Expertise in **Oracle EPM Cloud** in North America

SpearMC is an authorized Oracle EPM Cloud, Analytics and Hyperion Resale and Implementation Partner.



Expertise in Oracle Cloud Platform in North America

SpearMC is an authorized Oracle Cloud Infrastructure (OCI) Resale Partner and North America's only PeopleSoft Partner recognized by Gartner for OCI Professional and Managed



Education

SpearMC is an authorized Oracle University Education Reseller and PeopleSoft Training Provider. We are the sole PeopleSoft Partner authorized to resell and implement Oracle Guided Learning.

Reflecting our deep domain expertise in state and local government, SpearMC has a Public Sector Addendum in place allowing us to resell Oracle applications and technology to public sector organizations.

SOC 2 Type II Certified



Reduce risk with a partner you can trust. This certification demonstrates our deep commitment to protecting data.

Gartner-Recognized Vendor



Education

Reseller

SpearMC is the sole featured Oracle Professional Services.













Recognition and Specializations

Simplify Procurement of PeopleSoft ERP Services and Training



Key Benefits

- SpearMC Consulting is the <u>exclusive PeopleSoft partner</u> available on the E&I contract
- Avoid costly and lengthy RFP cycles. The E&I contract was competitively bid and complies with your jurisdiction's procurement rules
- Membership for educational institutions to join the E&I Cooperative is at <u>no cost</u> to the institution
- Find out if your institution is already an E&I member: click here















PeopleSoft Public Training Learn from an Oracle University Partner

20 Public PeopleSoft Training Classes! Scheduled this coming Nov, Dec and Jan.

Includes new and popular classes for Tools, FSCM, HCM and Campus Solutions:

- OpenSearch Dashboards (formerly Kibana)
- Campus Solutions: Advisement, Admissions, Registration, Communications
- PeopleSoft Systems Administration: Maintenance and Troubleshooting
- PeopleTools Bootcamp, PeopleCode and Object-Oriented Programming
- PeopleTools: Fluid Development, and Integration Broker & REST Web Services
- Basic & Advanced Query for FSCM, HCM and Campus Solutions
- PeopleSoft Test Framework for FSCM, HCM and Campus Solutions

Visit our website for a full listing of available public courses and free webinars.







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Current State of PeopleSoft

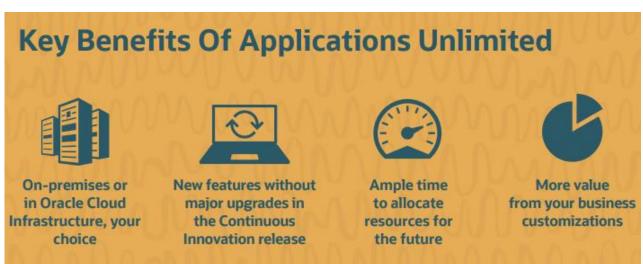




Oracle PeopleSoft Roadmap

• Oracle has committed to a rolling 10 years of Application Support

and Continuous Innovation.



https://www.oracle.com/a/ocom/docs/support/apps-unlimited-letter.pdf



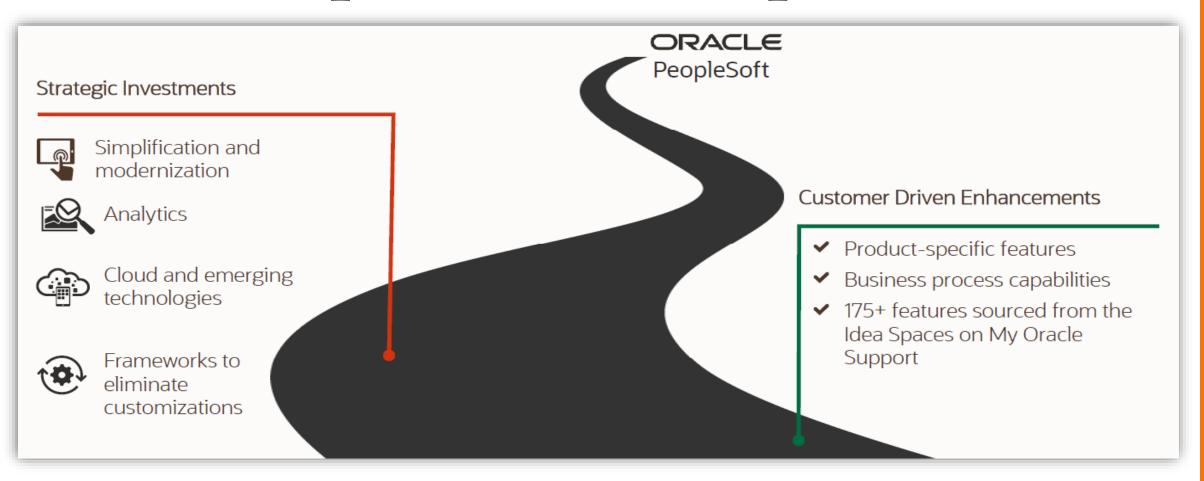
in North America







Oracle PeopleSoft Roadmap











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PeopleSoft Update Manager (PUM)



Continual Improvement through PeopleSoft Update Manager



4 images per year including Bug Fixes and Enhanced Functionality (Features)



Adhoc Patching & Regulatory Updates (Tax Updates, 1099, etc.)







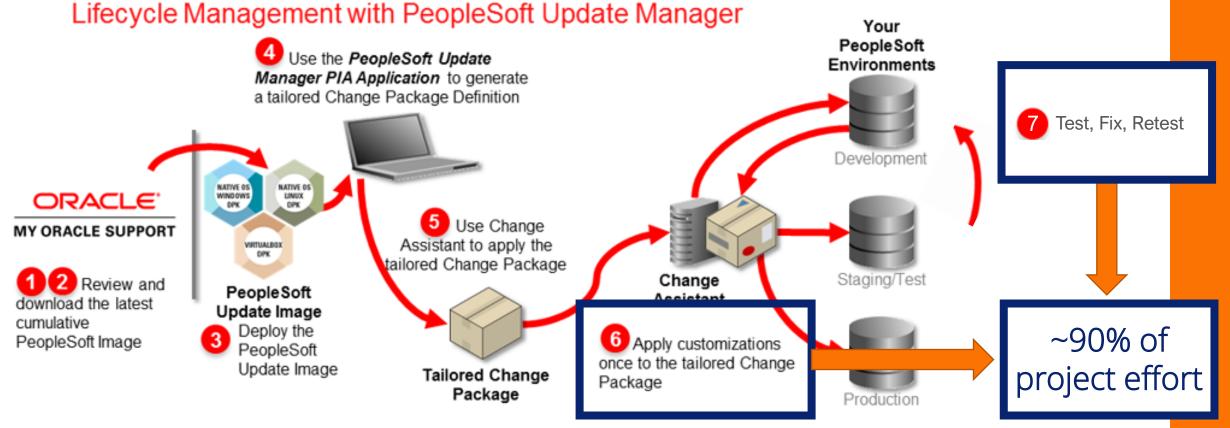




PeopleSoft Update Manager (PUM)



PeopleSoft Maintenance







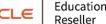


PeopleSoft Update Manager (PUM)

Customization Retrofitting and Long Test Cycles are the number 1 reasons Organizations don't (can't) stay current.















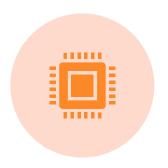
How did we get here?

Or... a Brief History of PeopleSoft Development





PeopleSoft History



Version 1 released in 1989 as the first fully integrated, client-server HRMS application suite.



Expansions to Financials in 1992, Distribution in 1994 and Manufacturing in 1996.



Proprietary software (PeopleTools) built as open source.



Platform independent



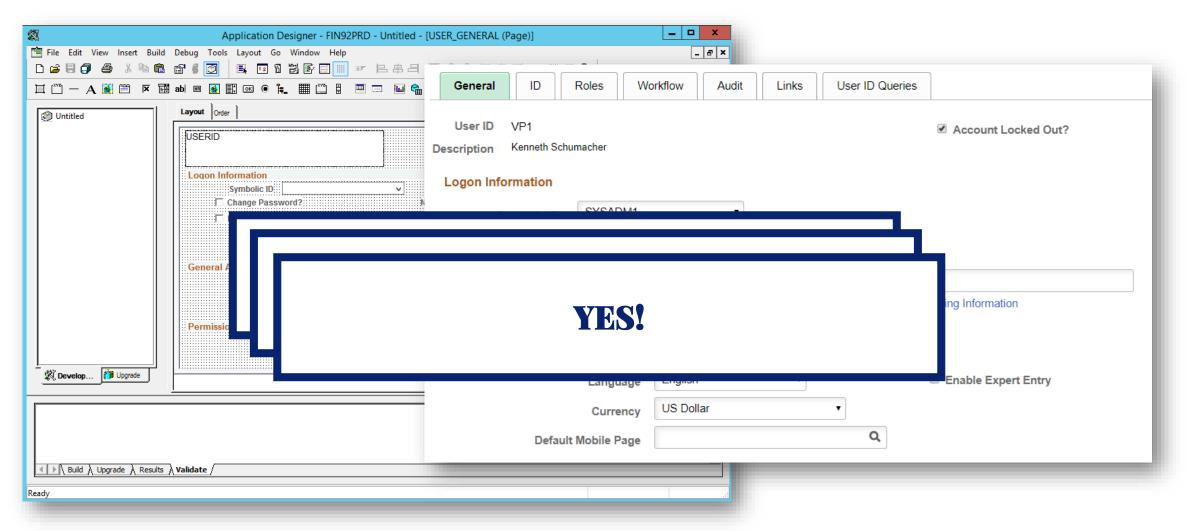








Application Designer - The Enabler!







Application Designer – The Enabler!

Strength, taken to an Extreme, can become your Weakness!









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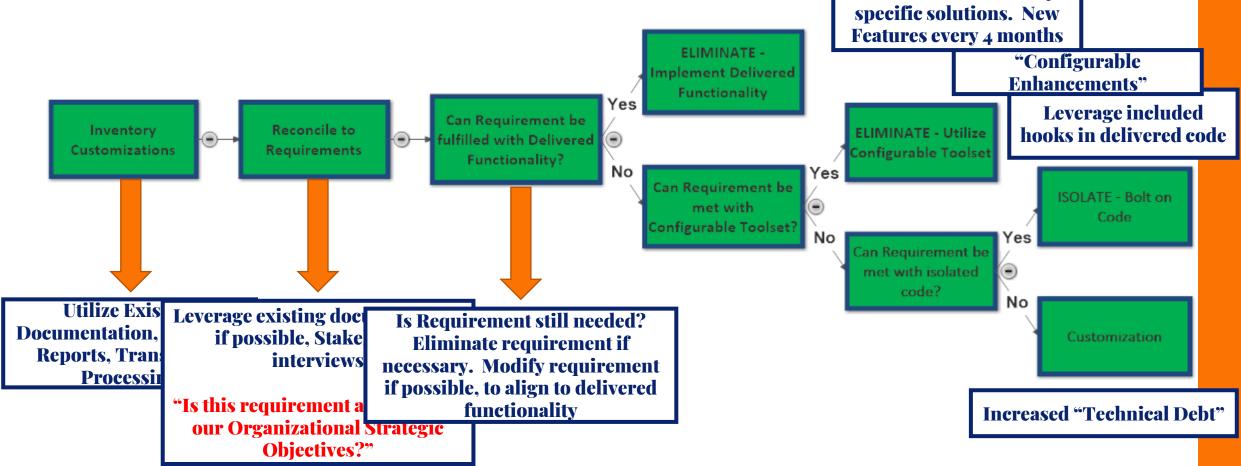


De-Customization Analysis





SpearMC Methodology





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1000's of features

delivered. Configurable Frameworks. Industry







Why Do We Customize?













Customization Use Cases

Organization-Specific Terminology, Defaulting of Values, Required Fields, Hide Fields, Data Masking

OLD:

- Field Relabel
- PeopleCode
- Page Modifications
- Security Restrictions



NEW:

- Page & Field Configurator
- Data Privacy Framework
- **Event Mapping**

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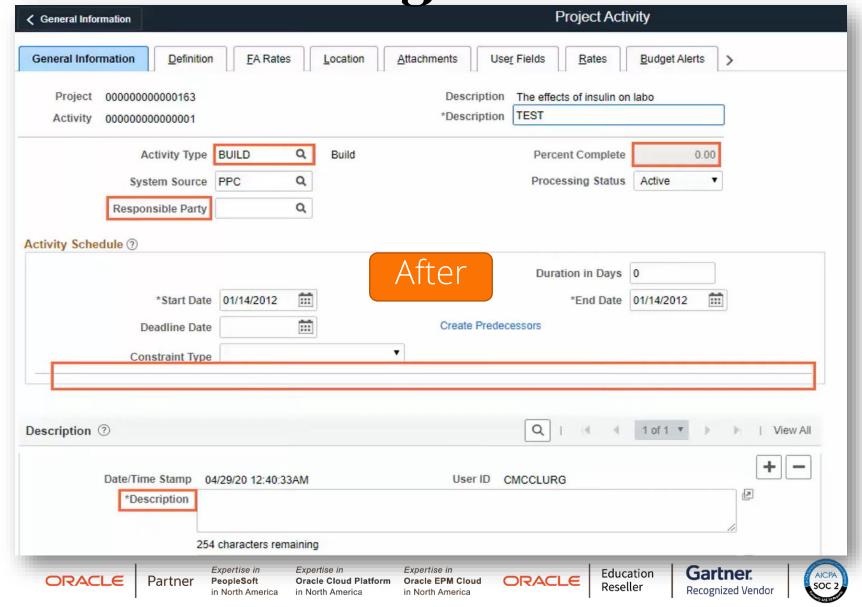


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Activity Owner	Q			
Activity Owner	~			
ctivity Schedule ③				
		Before Duration in Days	0	
*Start Date	01/14/2012	*End Date	01/14/2012	
			01/14/2012	
Deadline Date		Create Predecessors		
Constraint Type		▼		
Baseline Start Date	m	Baseline Finish Date		
Early Start Date		Early Finish Date	111	
Actual Start Date	fiii	Actual Finish Date		
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ORACLE Partner	•	xpertise in Expertise in racle Cloud Platform Oracle EPM Cloud	Education	Gartner.
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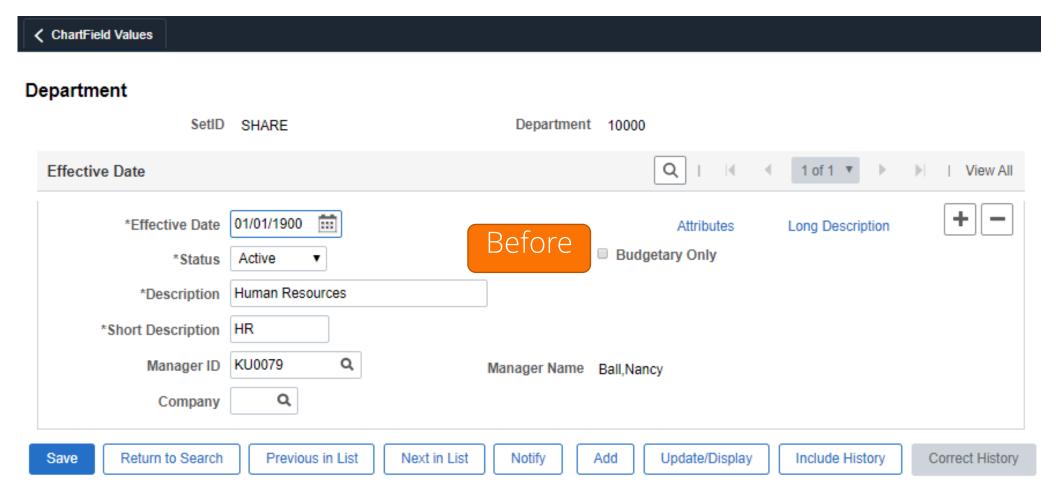


Page and Field Configurator











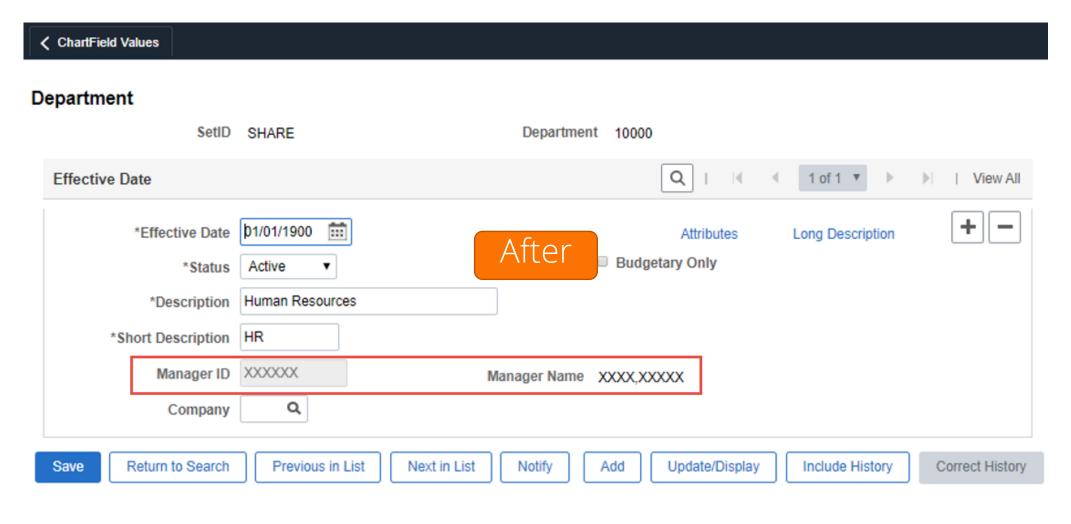
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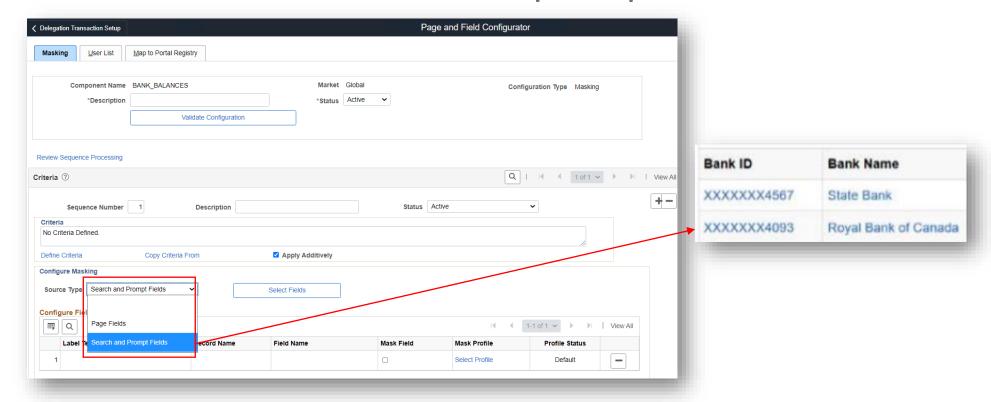








When Prompt Masking is enabled, only authorized users can view sensitive fields in prompt records.





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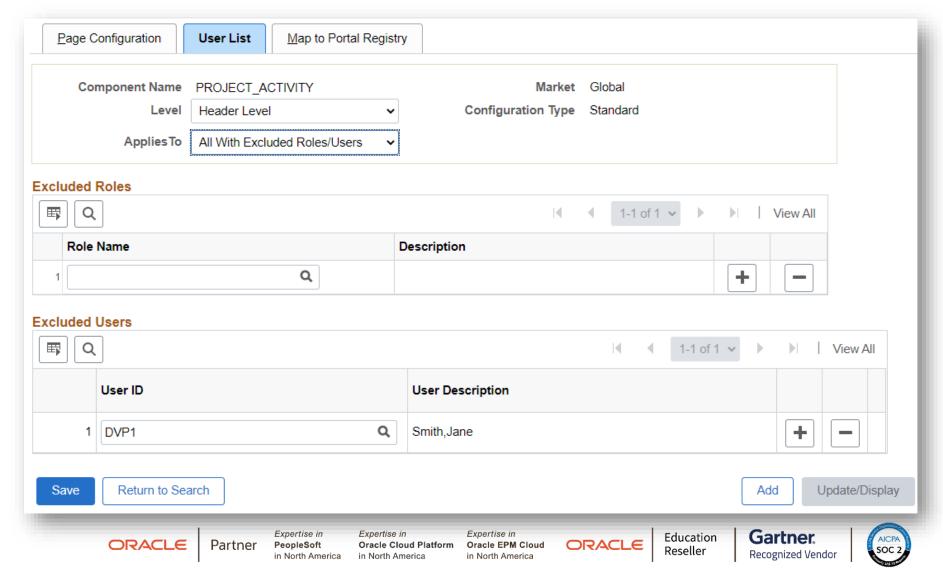
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Event Mapping

- Event Mapping allows for ISOLATED code to process at the component, page or record level.
- Every time X happens, do Y
- PeopleTools Portal Related Content Service Manage Related Content – Event Mapping
- HCM Add a button to generate time report.
- FSCM When data is entered on page, run calculation and display.
- CS Display a message on a page with helpful information to first time users.





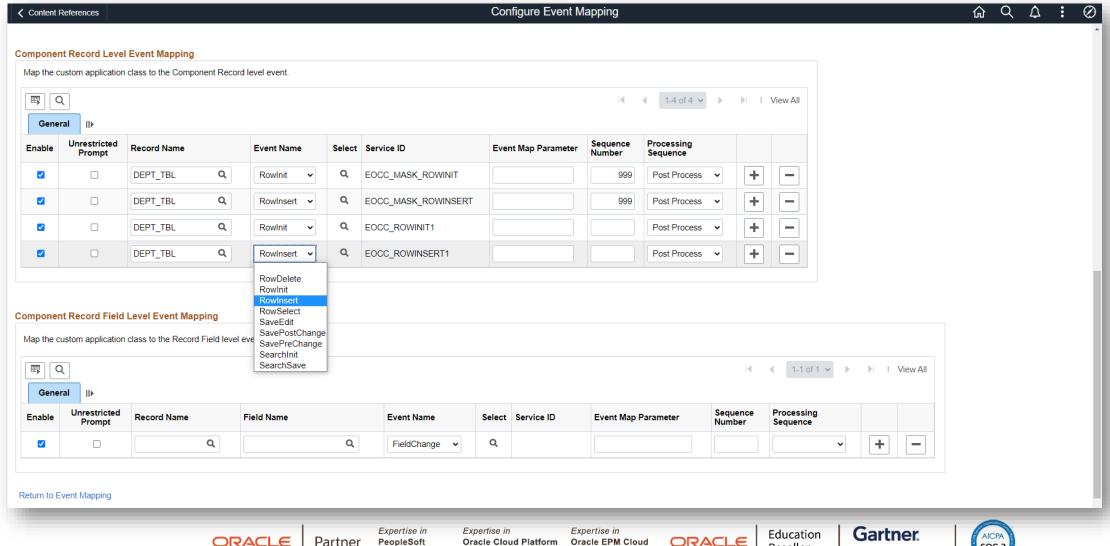








Event Mapping

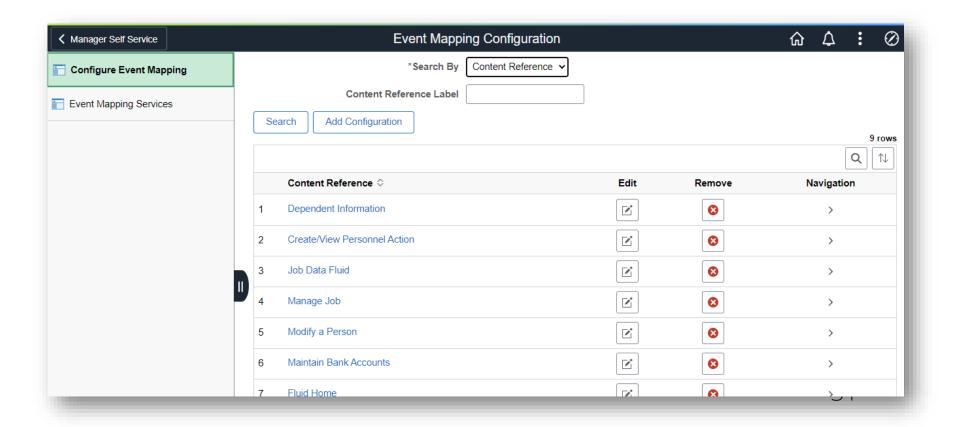






Event Mapping

Delivered as a Fluid Nav Collection









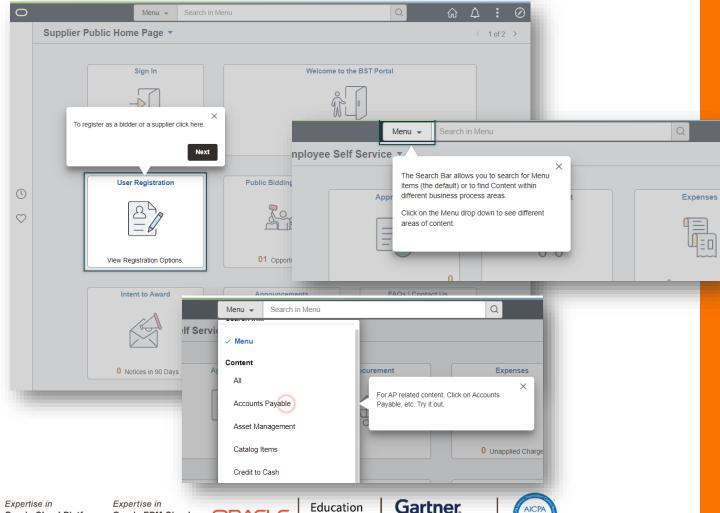


What is Oracle Guided Learning (OGL)

In-application guidance in PeopleSoft without App Designer code

Oracle Guided Learning delivers immediate value throughout the entire life cycle and provides benefits that enable you to focus on your priorities

- Immediate productivity
- Reduces adoption costs over software term
- Easily configured and personalized
- Easily maintained and updated
- Learning and guidance in the flow of work converging learning and business process docs
- Deployment flexibility with managed service and/or self-service options
- Initially developed to support Oracle SaaS Applications. Now supports PeopleSoft.







Customization Use Cases

Organization-Specific Data (Entry) Needs

OLD:

- Page Changes
- Record Changes
- Additional Pages in Components



NEW:

- User Defined Fields
- Activity Guides
- Forms and Approvals
- Drop Zones



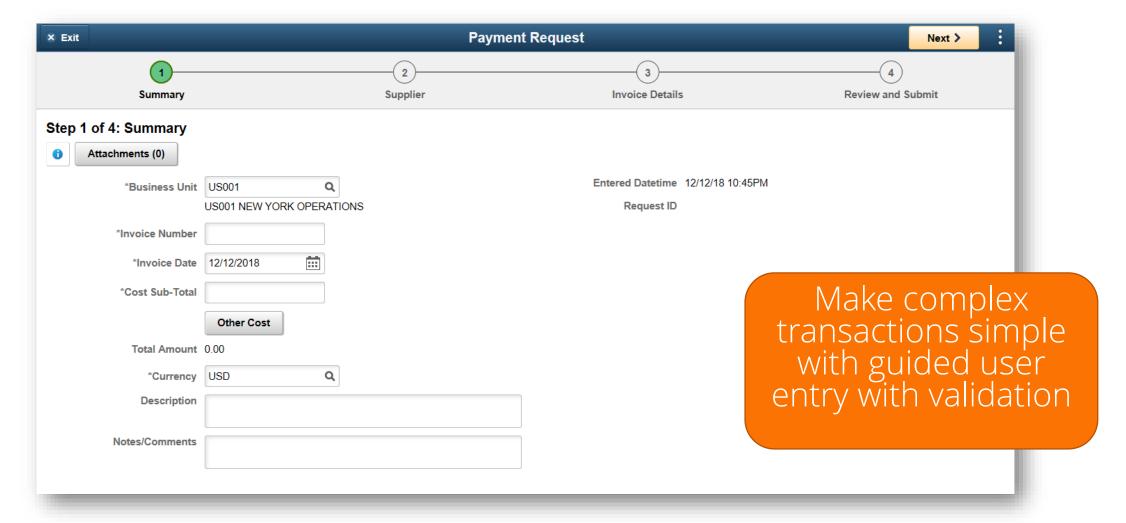








Activity Guides





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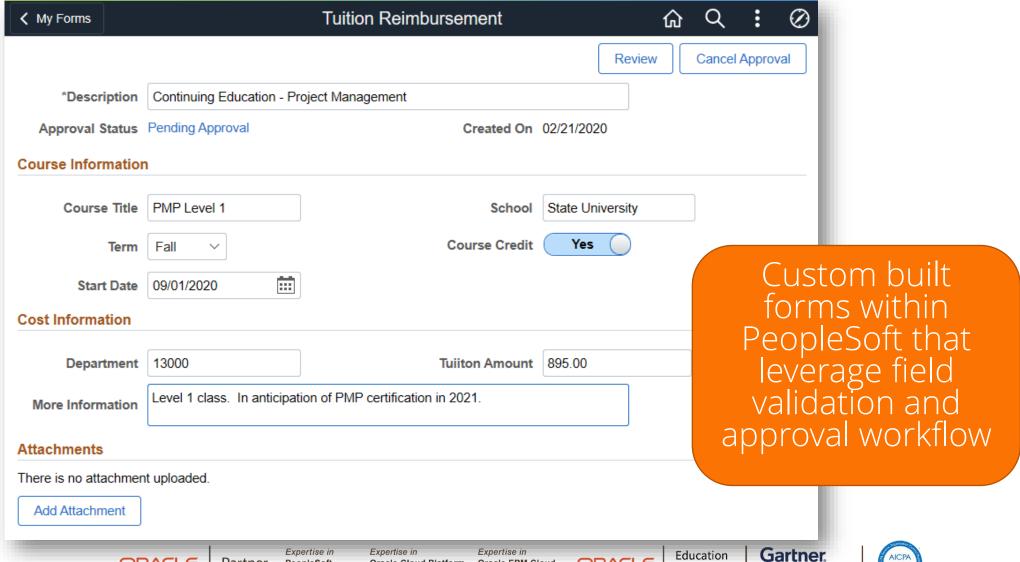
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Forms and Approvals

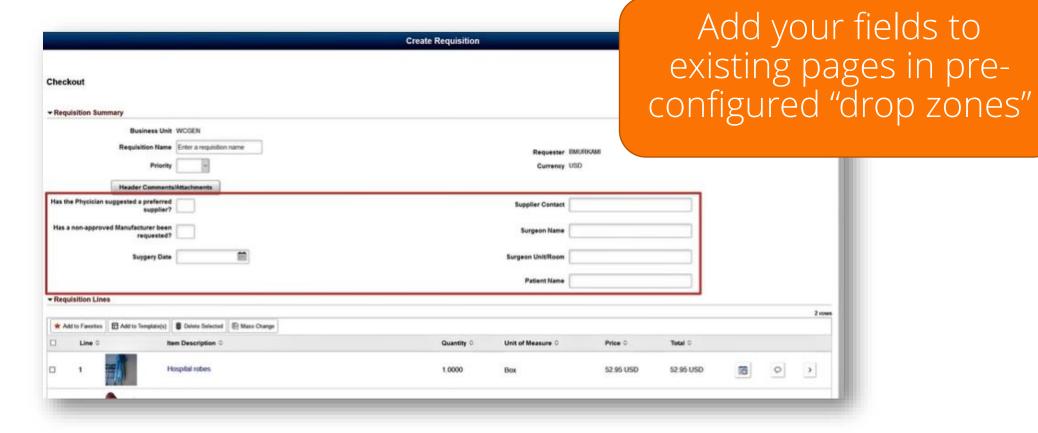






Drop Zones

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Drop Zones



Dro	p Zones	bv	Page

9 rows

Page Name	Tab Order Drop Zone	Subpage Name
EX_SHEET_HDR_FL	2 DZ-Top of ER Header	CUSTOM_SUBPAGE
EX_SHEET_HDR_FL	13 DZ-Bottom of ER Header	Q
EX_SHEET_LN_FL	2 DZ-Top of ER Line	Q
EX_SHEET_LN_FL	10 DZ-Bottom of ER Line	Q



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Customization Use Cases

Custom Logic

OLD:

- Customization to Application Engine
- Customization to SQR



NEW:

- Event Mapping
- Pluggable App Engine



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Pluggable App Engine Actions

- Pre-defined hooks embedded in delivered Application Engine programs that allow space for custom logic.
- "Drop Zones for App Engine"
- PeopleTools Application Engine AE Action Plugin
- Example: Any time a delivered App Engine needs to be customized.





Education

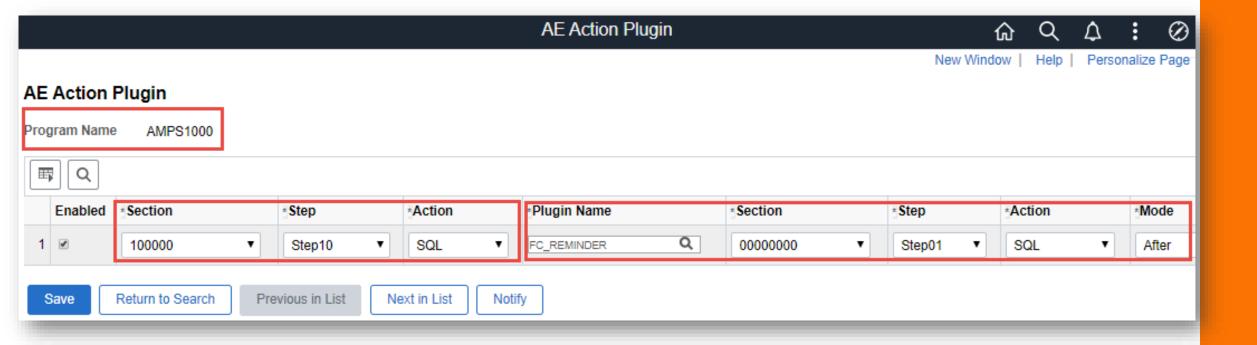








Pluggable App Engine Actions















Customization Use Cases

Custom Portal, Menus and Workflow

- Bring back the Breadcrumbs!
- Favorites
- Home Grown Portal or Integration Hub



NEW:

- WorkCenters
- Nav Collections
- Unified Navigation





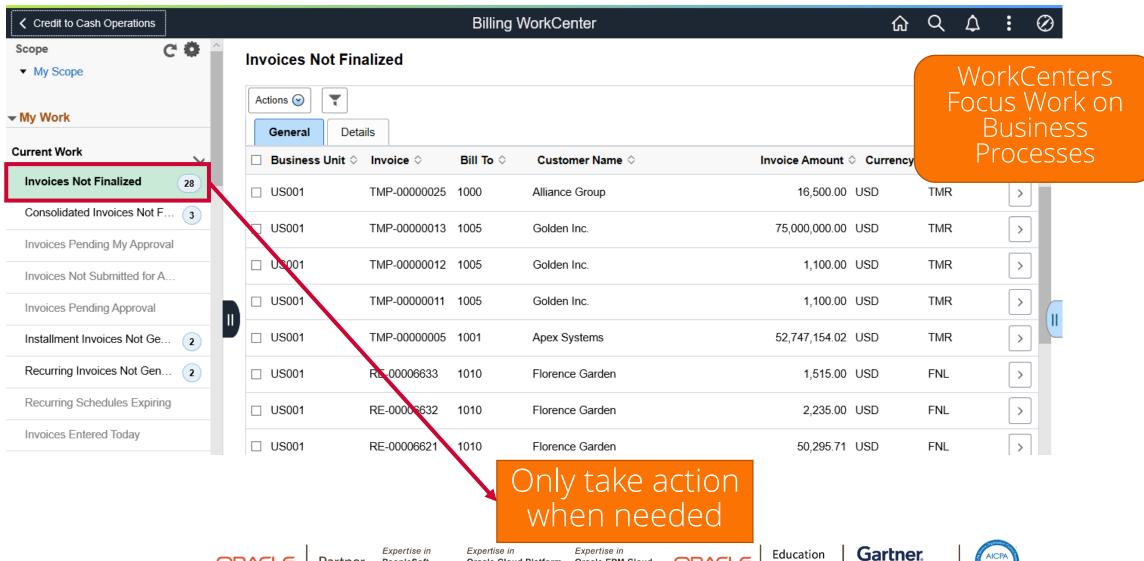




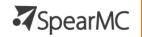




WorkCenters



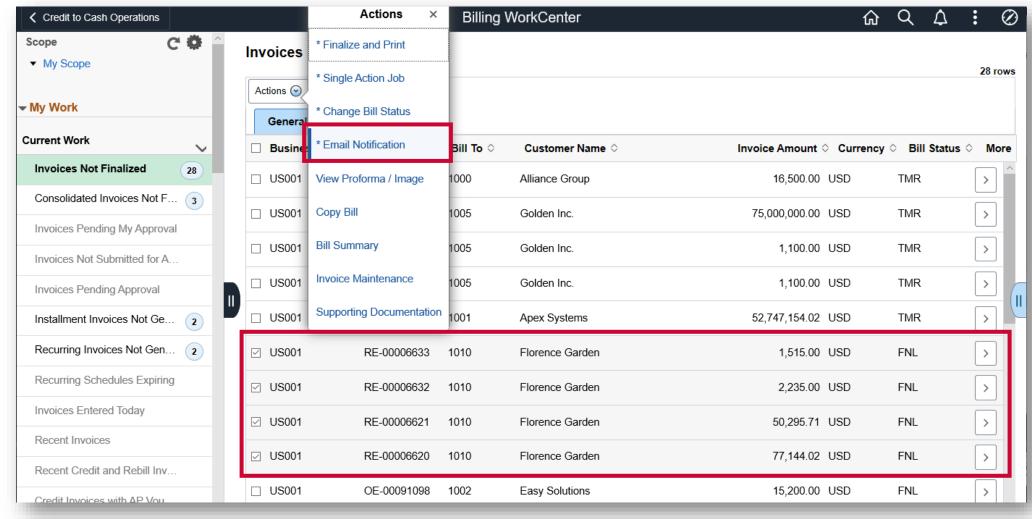
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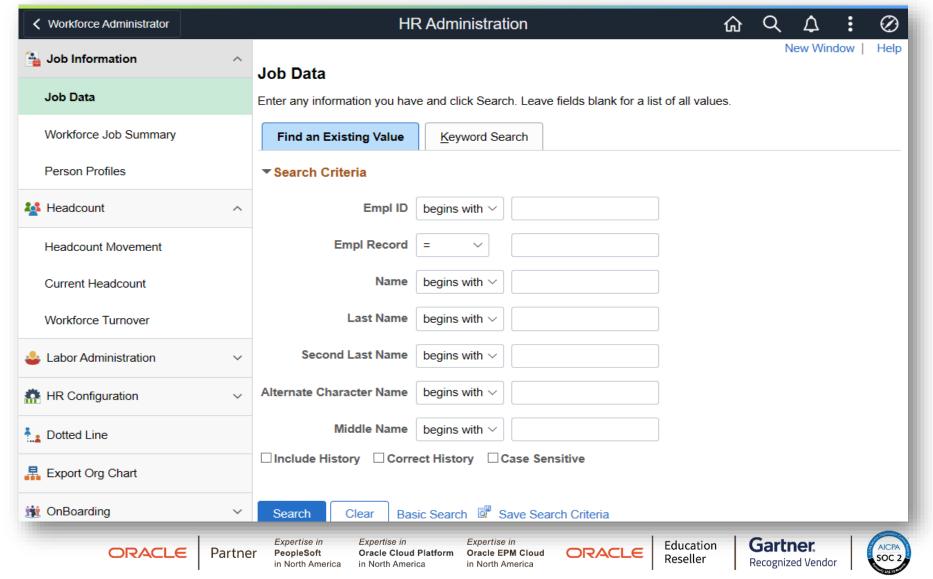
WorkCenters







Navigation Collections

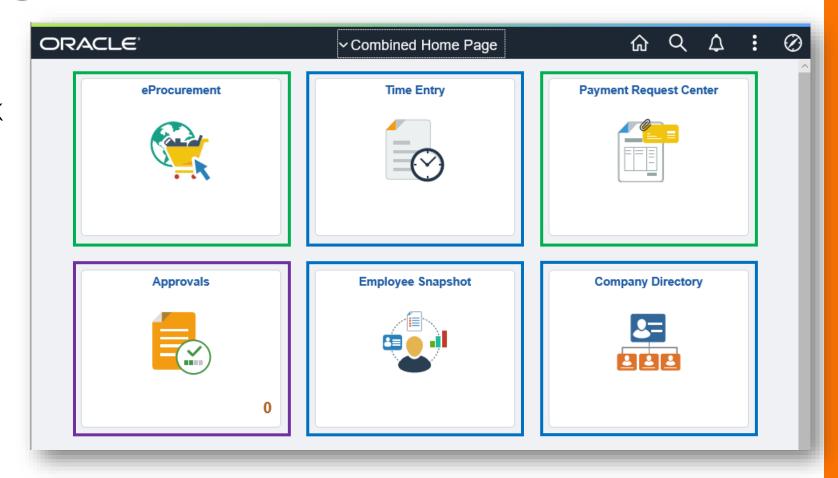






Unified Navigation

 Unified navigation provides a framework to federate multiple PeopleSoft applications as a cluster under a designated, central portal system.











Customization Use Cases

Movement of Data in or out of PeopleSoft

- Customization to SQR
- Customization to Application Engine
- Customer specific SQR's



NEW:

- Integration Broker
- Inbound: Excel to CI, Transaction Uploads
- Outbound: SQR, Web Services
- Application Data Sets





Education









Component Interfaces



API built to access, modify and upload data into PeopleSoft.



Most PeopleSoft Components have delivered Component Interfaces.



Leverages existing PeopleSoft components with all the validation and record hierarchy built in.



An Excel to Component Interface tool is delivered as a free form utility that can be hooked up to any C.I.







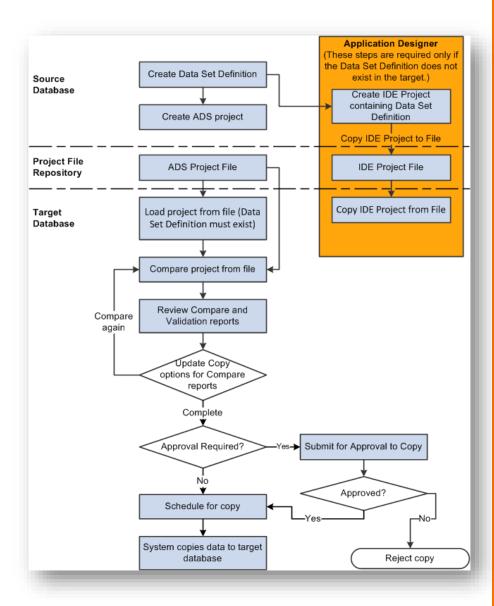


Application Data Sets

 Lifecycle Management Tool for Configuration and other Data

Pros: Repeatable process, Confidence in Migrations to Prod

Cons: Upfront Setup time, Testing



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Customization Use Cases

Custom Lookups/References

OLD:

- Page Customization, Add links
- Query
- Offline Reports



NEW:

Related Content Framework













Related Content Framework

Enables ability to link application pages with contextually relevant collaborative content, which creates opportunities for the user to view or quickly access information that supports, extends, and augments any PeopleSoft transaction.

Oracle delivers related content to many pages (and continues to add more)

Two Flavors: Related Content and Related Actions











Related Content Framework

⟨ Cameron's Homepage				Basic Add			ŵ Q	Φ.	:
					Related	Content ▼ New Windo	ow Help	Personaliz	e Page
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Related Actions

- Designed to not only view but take action.
- Secondary tab, secondary browser window or a modal (hovering) window to take an action prior to returning to original action.



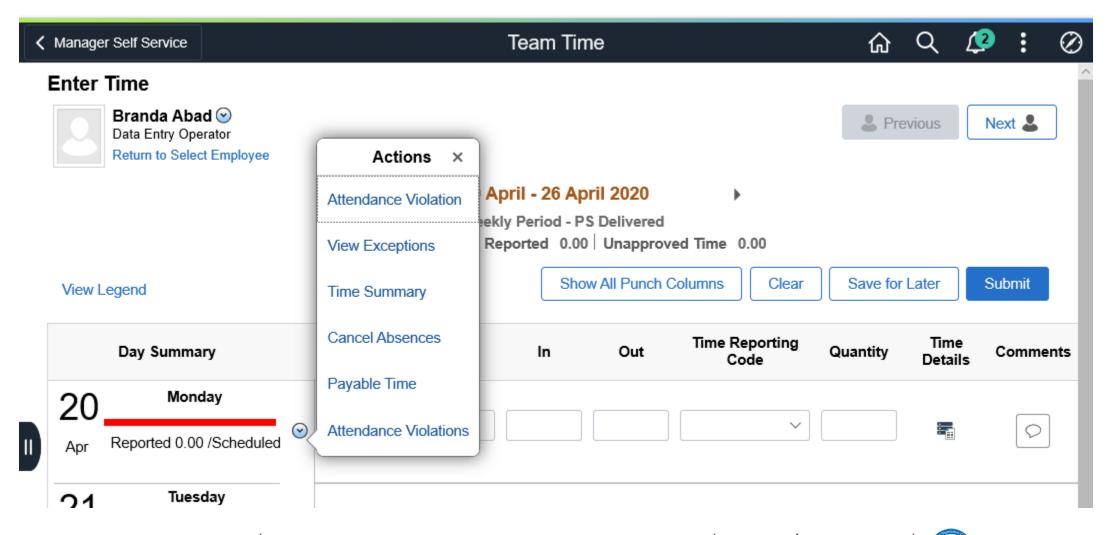








Related Actions



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Customization Use Cases

Analysis/Reporting

- Query
- Reports
- Home grown analytics



NEW:

- Pivot Grids
- Open Search/Dashboards





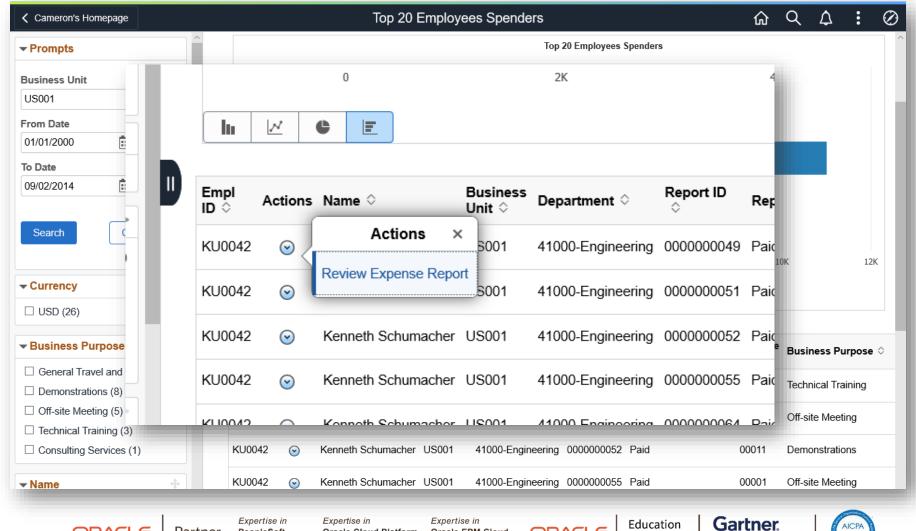








Pivot Grids

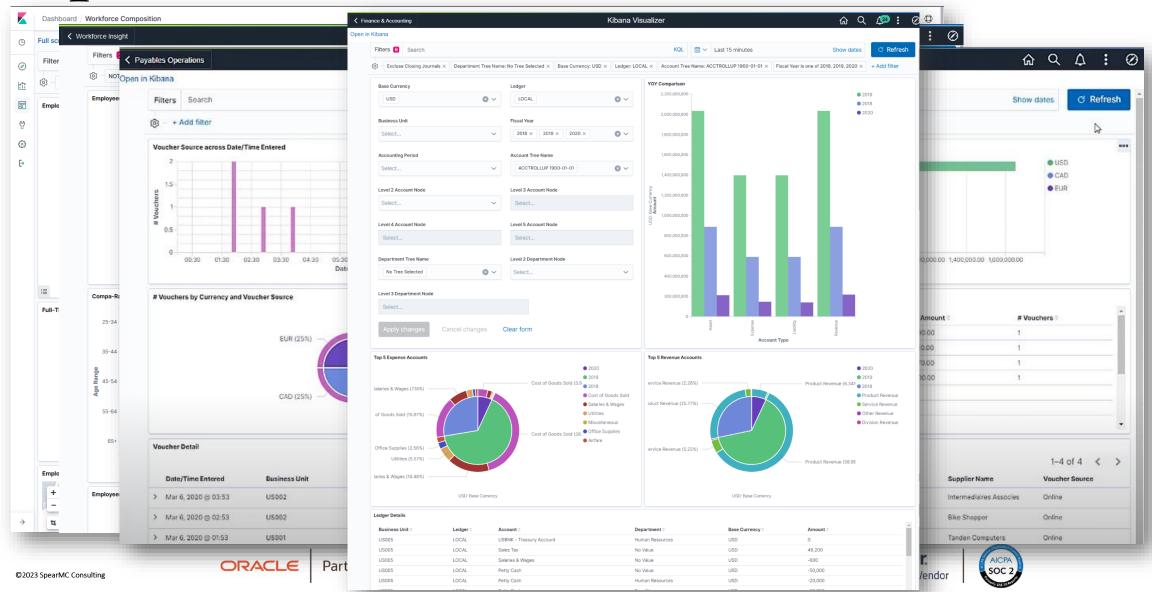


in North America





OpenSearch/Dashboards





Questions





Thank You

CAMERON MCCLURG

Vice President cameron@spearmc.com LinkedIn: cameron-mcclurg (206) 819-7851





Appendix





Objectives:

Utilize Extra Fields for Data Entry





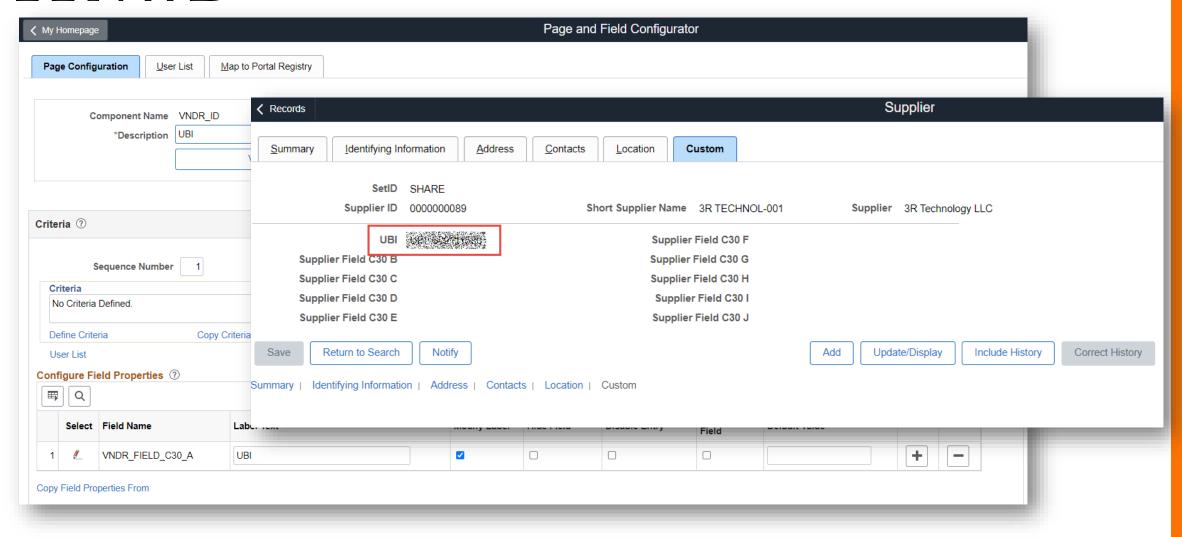








FFNWB



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Vulcan

Objectives:

- Streamline pages
- Help Users with Key information
- Protect Sensitive Data
- Avoid bugs





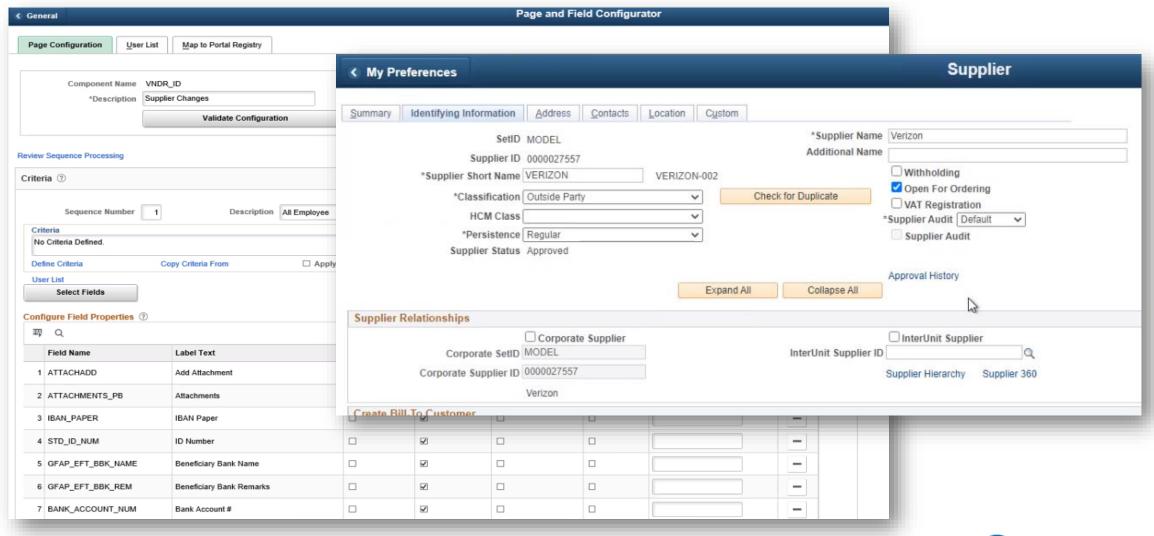








Vulcan





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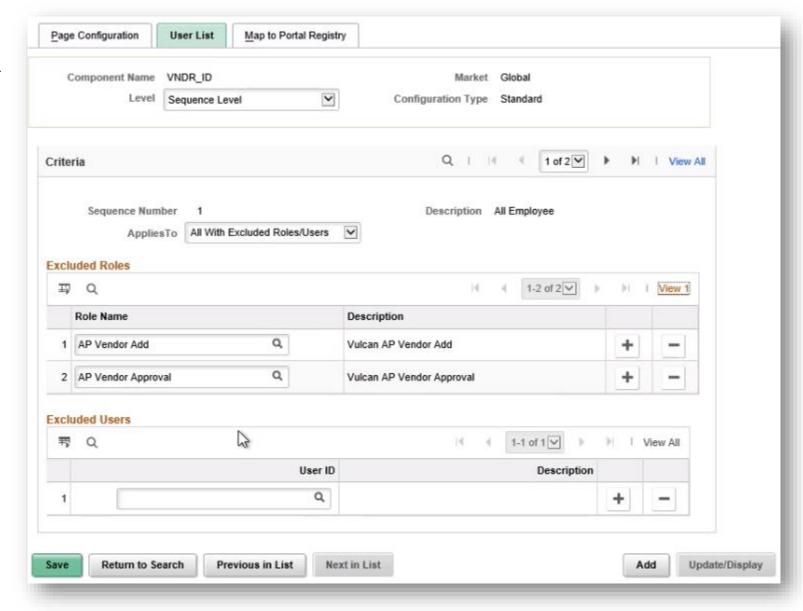








Vulcan



Expertise in

Oracle EPM Cloud

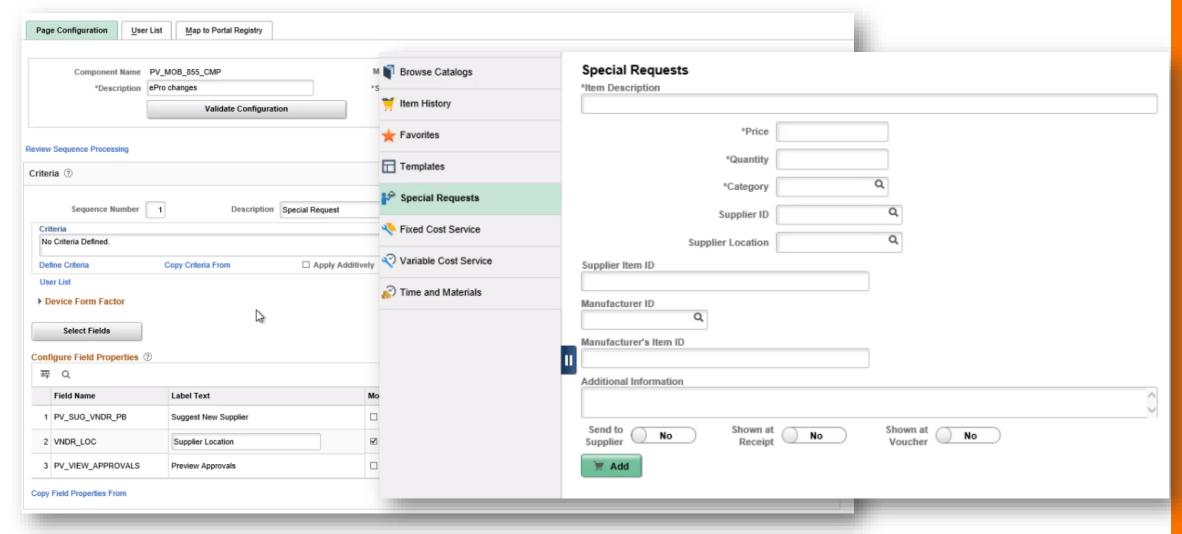
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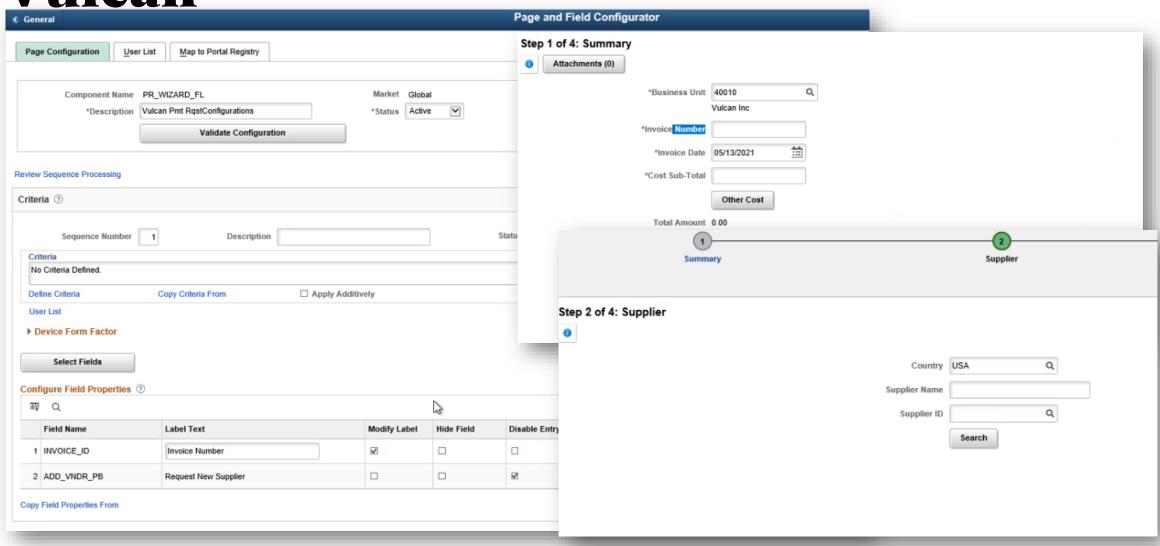








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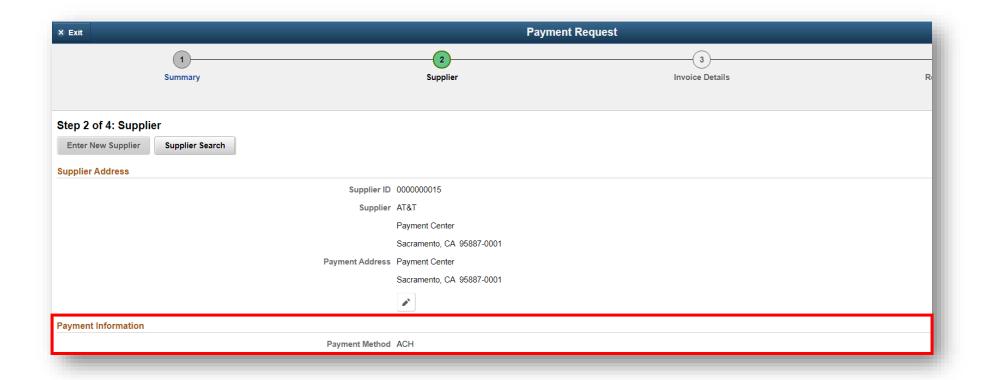


Expertise in





Vulcan









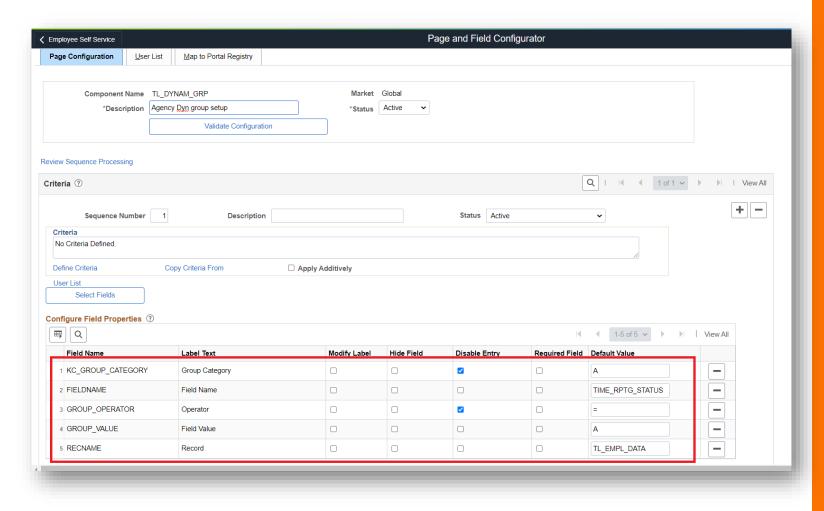




King County

Objectives:

 Reduce tickets related to difficult setup pages.

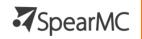


Expertise in

in North America





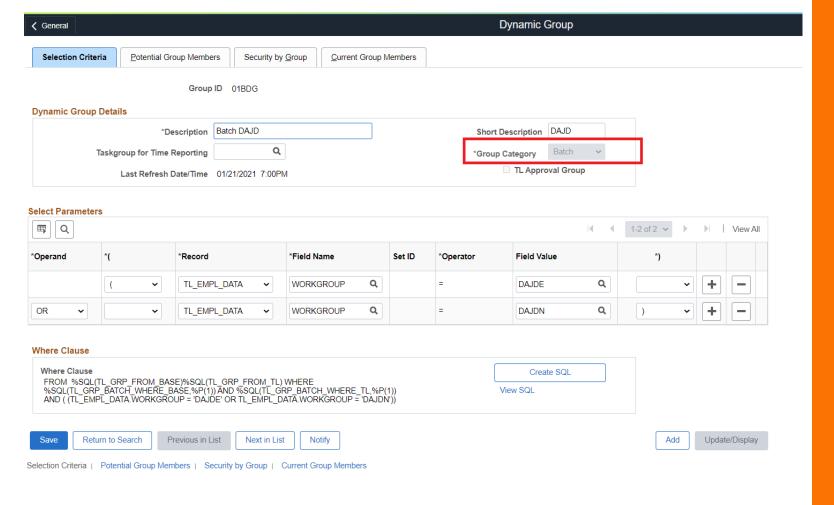




King County

Results:

 63% reduction in tickets related to Time and Labor Dynamic Group entry















SpearMC Sessions

Date	Time	Session Title	Session #
30-Oct-23	10:30 AM - 12:00 PM	Oracle Guided Learning: Build a Guided Process Cameron McClurg (SpearMC)	8504
31-Oct-23	2:00 PM - 2:55 PM	Automating Billing in a Matrixed Organization Teresa Leung (Kaiser) & Jessica Mann (SpearMC)	8537
	9:00 AM - 9:55 AM	De-Customize PeopleSoft By Utilizing Out Of The Box Features Cameron McClurg (SpearMC)	8577
1-Nov-23	10:30 AM - 11:25 AM	Oracle Guided Learning: End User Training Made Easy Teresa Leung (Kaiser) & Jessica Mann (SpearMC)	8535
	11:30 AM - 12:25PM	Customer Panel: Oracle Guided Learning Cameron McClurg (SpearMC)	8505











2023 Training Calendar

November Class Schedule

Nov 14 & 16	PeopleTools 8.58-8.60 Bootcamp
Nov 16	PeopleSoft 9.2 Query Basic and Intermediate for FSCM
Nov 17	PeopleSoft 9.2 Query Advanced for FSCM
Nov 27	PeopleSoft 9.2 Query Basic and Intermediate for HCM
Nov 28	PeopleSoft 9.2 Query Advanced for HCM
Nov 30	PeopleTools 8.58 - 8.60 PeopleCode and Object-Oriented Programming (OOP)

Visit our website for additional details













2023 Training Calendar

December Class Schedule

Dec 5	PeopleSoft 9.2 Campus Solutions: Student Records & Registration
Dec 7	PeopleTools 8.58-8.60 Fluid User Interface
Dec 11	Automated Testing with PeopleSoft Test Framework for Campus Solutions
Dec 11	PeopleSoft 9.2 Query Basic and Intermediate for Campus Solutions
Dec 12	PeopleSoft 9.2 Campus Solutions: Academic Advisement
Dec 13	PeopleSoft 9.2 Query Advanced for Campus Solutions
Dec 14	PeopleTools 8.58-8.60 Integration Broker and REST Web Services
Dec 15	PeopleSoft 9.2 Campus Solutions: Admissions Applications

Visit our website for additional details





Education Reseller









2024 Training Calendar

January Class Schedule

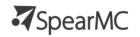
Jan 10-11, 17-18	PeopleTools 8.58-8.60 System Administration
Jan 23	PeopleTools 8.59-8.60 OpenSearch Dashboards (formerly Kibana)
Jan 26	PeopleSoft 9.2 Campus Solutions 3Cs: Communications, Checklists and Comments

Visit our website for additional details

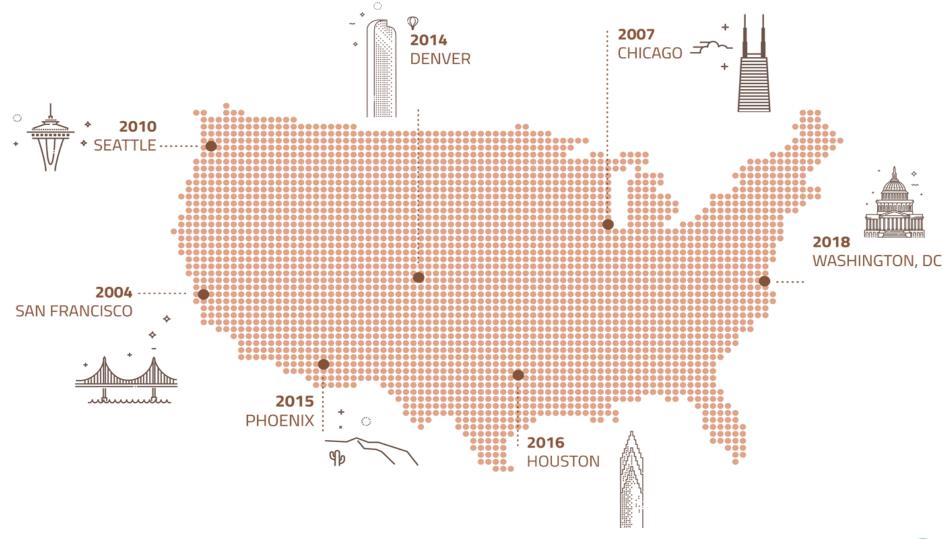








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Industry Experience

Trusted Domain Experts

While SpearMC serves a wide variety of organizations, we have deep knowledge in a number of specific industry verticals.









HEALTHCARE

Streamlining processes to improve outcomes and fuel innovation.



FINANCIAL SERVICES

Mitigating risk and building stronger customer relationships.

HIGHER EDUCATION

Supporting the success of students, staff, and institutions.

PUBLIC SECTOR

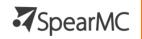
Meeting user, procurement, and legal requirements.













Managed Services

PeopleSoft Managed Services



Testing as a Service



Infrastructure Hosting



Technical Support



Functional Support



Staying Current





Education Reseller









PeopleSoft Roadmap Specialist

We follow a structured approach for gathering information, analyzing issues, identifying pain points and proposing applicable solutions.

Our recommendations encompass the people, end-to-end processes and technology aspects associated with your PeopleSoft platform.

PLATFORM

PROCESS

Change Management Plan Communication Plan Risk Management

PEOPLE

Creating Champions of Change: Top to Bottom - CEO to End User **Engagement and Empowerment** Assigning Roles and Responsibilities (RACI)





